# topflight.fund

## The Problem



You have an idea, some funding, but no idea how to build a successful product.

You have both a business **and** a digital product to build. To do that, you're generally expected to hire a committed team and bind them with equity.



Hiring experienced professionals is both expensive and risky.

It costs anywhere between \$30,000 - \$50,000 to make one successful software developer hire. And they're always being pinched.

Source Payscale, Quarsh



is everything.

Investors want to see experienced co-founders with skin in the game.

Investors may love your idea, but understand that execution

# The Solution



#### **Topflight as co-founder**

We forego maximising short-term profits, buy into your vision, and go for long with you.



#### We are employees #3-10

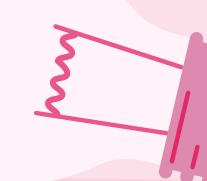
Top 3%, vetted talent: Founders, Strategists, PMs, Devs, Designers, QA.

Proven process and track record delivering successful products.



#### **Our staff participates**

The Fund is shared amongst our entire team.
They're just as invested in the products we back.
That keeps them with us, and you, for a long time.



# Topflight as Co-Founder

### Expertise

Successful track record in Healthcare & Fintech



### Flexibility

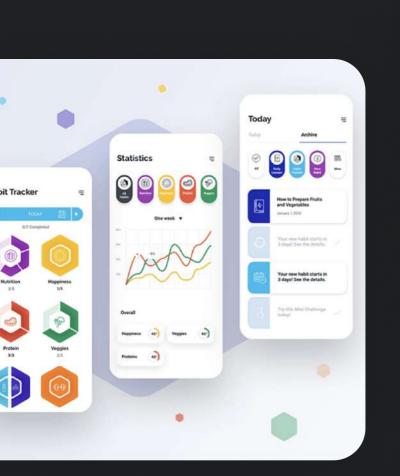
Strategy, Product, Design, Development, Project Management, Compliance

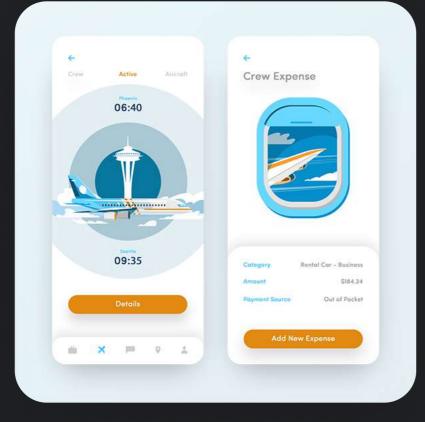
## Efficiency

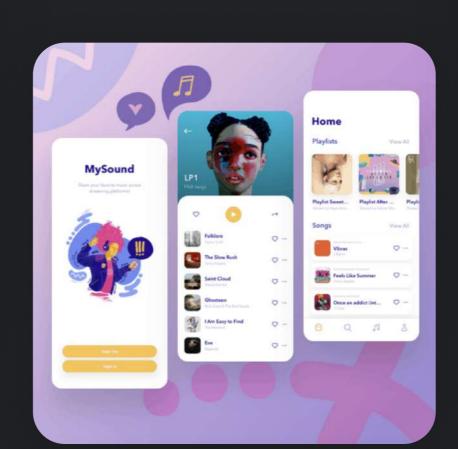
Unlike FTEs, we only cost the product money when it truly needs it

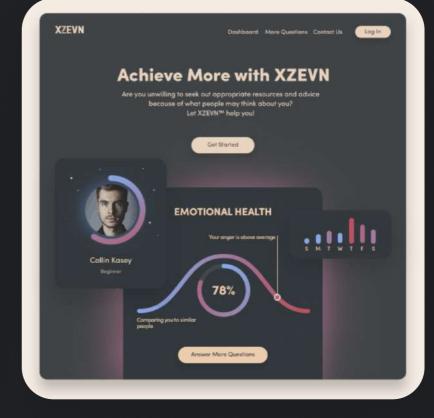
# \$188m

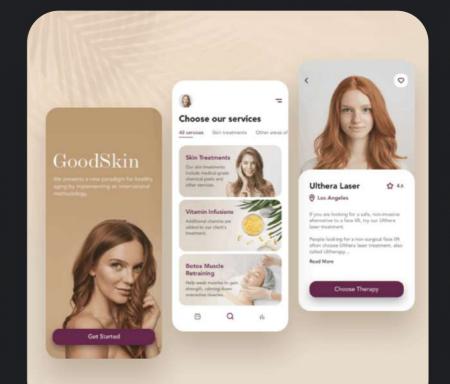
# raised by Topflight's creations



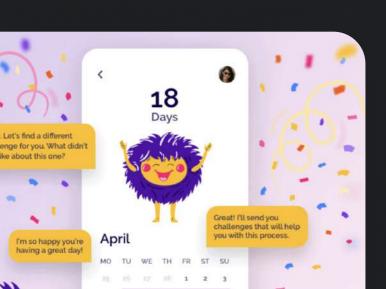


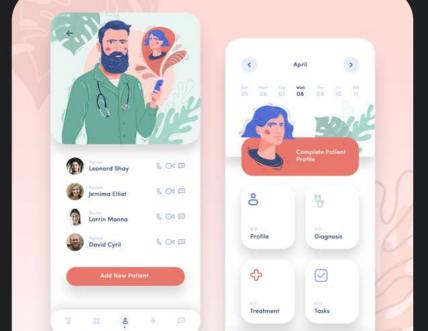


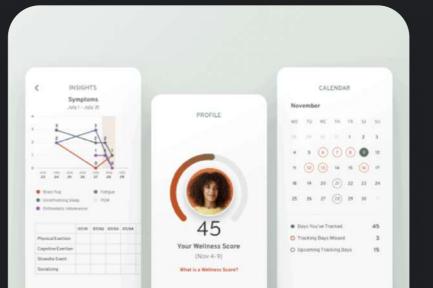


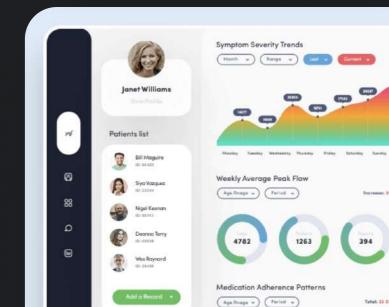












# Mechanics



#### **Our Investment**

We work out a roadmap of resource time we'll need to reach key milestones. We then offer that time with significant discounts.

Using SAFE, total discounts convert into equity in a priced financing round



#### **Zero Additional Risk**

Working with SAFE and not convertible notes proves we're in it for the long haul with you.



#### Horizon

We're with you all the way until we help replace ourselves with FTEs.

